UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): September 4, 2018 (September 4, 2018)



TECOGEN INC.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-36103 (Commission File Number) 04-3536131 (IRS Employer Identification No.)

45 First Avenue Waltham, Massachusetts (Address of Principal Executive Offices)

2451 (Zip Code)

(781) 522-6020

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (\$230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (\$240.12b-2 of this chapter). Emerging growth company \square

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01. Regulation FD Disclosure.

From September 4, 2018, Tecogen Inc. (the "Company") intends to present the attached slides to investors during certain conferences, presentations, and meetings. These slides are being furnished as Exhibit 99.01 to this Current Report on Form 8-K.

The information in this Item 7.01 and Exhibit 99.01 to this Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit relating to Item 7.01 shall be deemed to be furnished, and not filed:

<u>Exhibit</u> <u>Description</u> 99.01 <u>Investor Presentation – 2nd Quarter 2018</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

TECOGEN INC.

September 4, 2018

By: /s/ Bonnie Brown Bonnie Brown, Chief Accounting Officer

Tecogen:

Energy Efficiency Reimagined

NASDAQ: TGEN

2nd Quarter Investor Presentation

Safe Harbor Statement



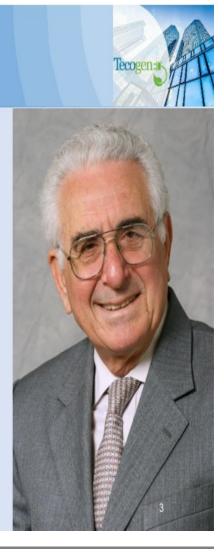
This presentation and accompanying documents contain "forward-looking statements" which may describe strategies, goals, outlooks or other non-historical matters, or projected revenues, income, returns or other financial measures, that may include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "project," "target," "potential," "will," "should," "could," "likely," or "may" and similar expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements.

In addition to those factors described in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q under "Risk Factors", among the factors that could cause actual results to differ materially from past and projected future results are the following: fluctuations in demand for our products and services, competing technological developments, issues relating to research and development, the availability of incentives, rebates, and tax benefits relating to our products and services, changes in the regulatory environment relating to our products and services, integration of acquired business operations, and the ability to obtain financing on favorable terms to fund existing operations and anticipated growth.

In addition to GAAP financial measures, this presentation includes certain non-GAAP financial measures, including adjusted EBITDA which excludes certain expenses as described in the presentation. We use Adjusted EBITDA as an internal measure of business operating performance and believe that the presentation of non-GAAP financial measures provides a meaningful perspective of the underlying operating performance of our current business and enables investors to better understand and evaluate our historical and prospective operating performance by eliminating items that vary from period to period without correlation to our core operating performance and highlights trends in our business that may not otherwise be apparent when relying solely on GAAP financial measures.

John Hatsopoulos Co-Founder, Chairman Emeritus

- Retired President and Vice Chairman of the board of directors of Thermo Electron Corp. (now Thermo Fisher Scientific)
- Developed Thermo's famous 'spinout' strategy, resulting in the spinout of 24 public companies from the parent
- Raised nearly \$5B from 1990 1998 as Thermo's CFO for the parent company and it's various spinout subsidiaries
- Board of Directors of the American Stock Exchange from 1994 – 2000
- Former "Member of the Corporation" of Northeastern University

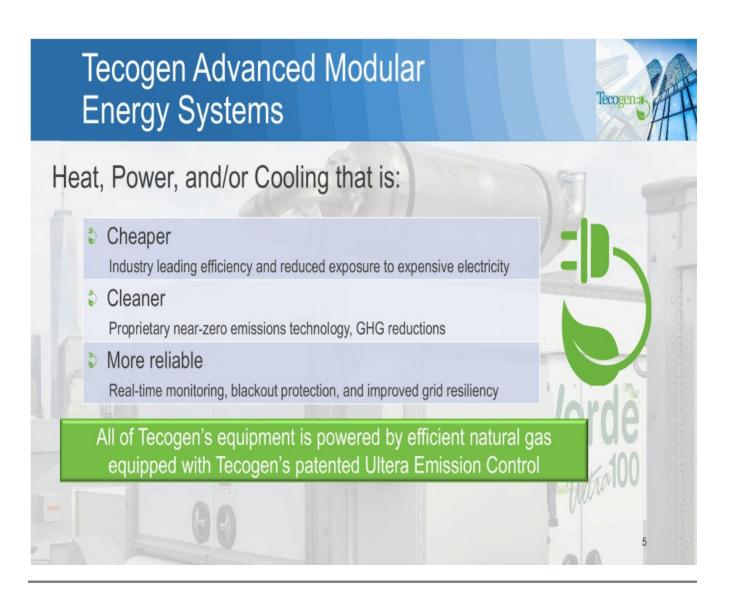


Benjamin Locke CEO, Director





- Joined company as General Manager in 2013
- Director of Business Development at Metabolix from 2001 to 2013
- Previously served as Vice President of Research at Innovative Imaging Systems
- Led Tecogen to full year profitability in 2017
- Enhanced Tecogen Product Offerings
- Expanded addressable markets for Tecogen systems
- Developing strategic partnerships and acquisitions for future growth





Sustainable Competitive Advantage



Proprietary and patented technology

- Ultera Emission control
- Inverter microgrid architecture
- Proprietary PMG technology
- Natural gas engine optimization

In-house engineering and installation

Fully integrated on-site service and maintenance

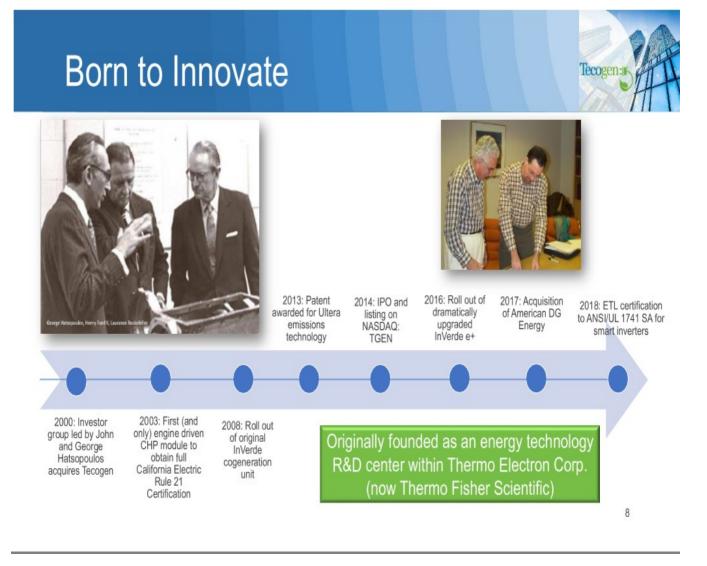
Creates value proposition for customers that drives

- ✓ Revenue Growth
- ✓ Robust Gross Margins
- ✓ Repeat Business





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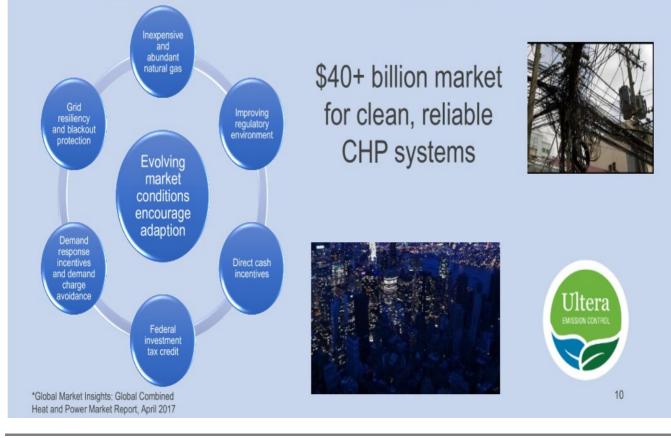
Diverse Core Customer Base





Substantial Core Business Growth Opportunities





Cogeneration (CHP): Electricity and Heat



Modular and scalable

- Sest in class electrical efficiency
- 60-125 kW, scalable to 1MW+
- Remote monitoring



✓ Proprietary inverter

- ✓ CERTS certified microgrid system
- ✓ Blackout protection

Ideal for

- Locations with many beds and showers: hotels, dormitories, apartment buildings, prisons
- Light manufacturing and industrial facilities with hot water requirements
- · Fitness centers



Chillers (Mechanical CHP): Heating and Cooling



The only natural gas engine driven chiller on the market

- 30-60% cheaper to operate than equivalent electric chillers
- 50-400 tons of cooling capacity
- "Free" waste heat and clean carbon dioxide emissions stream may be repurposed for indoor agriculture applications
- D Eligible for similar incentives as CHP
- Sales cycle more transactional and predictable



Ideal for

- · Hospitals
- Indoor agriculture
- Light manufacturing and industrial facilities with both cooling and heating requirements
- Sports facilities: Swimming pools, ice rinks



Ultera Emissions Eliminates Criteria Pollutants

Ultera

EMISSION CONTROL





- Reduces criteria pollutants (NOx, NMOG, CO) to <u>near zero</u> <u>fuel-cell equivalent levels</u>
- Patent protected and insured
- Installed on virtually all Tecogen equipment
- Simple retrofit to existing engines with no performance loss
- Proven in many engine systems: Tecogen, Ford, GM, Caterpillar, Generac, etc.

South Coast Air Quality Management District (SCAQMD) of southern California has reset its Best Available Control Technology (BACT) standard for nonemergency engine-driven generators to a level that rich-burn engines can only achieve when equipped with Ultera

Ultera Emissions Technology Expansion into Vehicle Markets





Ultera Emissions Development Status

performance

Fork trucks must meet strict emissions standards Affordability, distribution network, and power profile make propane the fuel of choice

Batteries/ fuel cells greatly compromise

Funded in part by the Propane Council (PERC)

Test of retrofitted fork truck exceptionally successful

2H '18 demonstration with fork truck/engine partner

Propane powered fork trucks COUNCIL

21.1

Gasoline powered passenger and light duty vehicles

Successful Phase 1 and 2 testing validated proof of concept in light truck, small passenger vehicle

- Contract in place with research institute to optimize catalyst formations for gasoline powered engines
- Future phases to focus on development of a commercially viable prototype



Ultera **EMISSION CONTROL**

Sustained Positive Financial Results



- 2Q '18 Revenues of \$8.5 million
- Record T4Q revenue of \$37.4 million
- Revenue growth on T4Q basis year over year of 32.8%
- Record T4Q gross profit of \$14.1 million
- Sustained step change to profitability originally achieved in 3Q'16
- T4Q Adjusted EBITDA* of \$803K for 2Q'18 vs.
 \$817K for 2Q'17
- ADG Energy production revenue contributed \$669K to Gross Profit

*Adjusted EBITDA is defined as net income (loss) attributable to Tecogen Inc, adjusted for interest, depreciation and amortization, unrealized gain or loss on securities, stock based compensation expense, and one-time merger related expenses.

T4Q Total (solid line) & Average (dotted line) - \$Thousands \$1,500 \$1,000 \$500 50 -\$500 -\$1,000 -\$1,500 -\$2,000 -\$3,000 -\$3,500 2014 2014 2014 2014 2015 2015 2015 2015 2016 2016 2016 2016 2016 2017 2017 2017 2017 2018 2018 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Total T4Q Adjusted EBITDA Average T4Q Adjusted EBITDA Sustained step change to profitability 16

Adjusted EBITDA*

2Q'18 Summary of Results



\$ in thousands	2	Q'18	2	2Q'17	YoY Increase (Decrease)			Comments		
Revenue										
Products	\$	2,484	\$	3,116	\$	(633)	-20.3%			
Service		4,461		3,700		761	20.6%	Gaining traction with turnkey installations		
Energy Production		1,508		774		734	94.8%	Full guarter of ADG operations in 2018		
Total Revenue	8	8,453		7,591	4	863	11.4%			
Gross Profit							\sim			
Products	S	992	\$	1,150	\$	(159)				
Service		1,500		1,393		108				
Energy Production		669		444		225				
Total Gross Profit		3,160		2,987		174	5.8%	Additional gross profit from increased sales		
Gross Margin: %		0								
Products		39.9%		36.9%		3.0%		Stronger margins in both cogen and chiller sales		
Service		33.6%	1	37.6%		-4.0%		Installation business brings tighter profit than contract maintenance		
Energy Production		44.3%		57.3%		-13.0%		Energy production margin is in line with long term expectations		
Total Gross Margin		37.4%		39.3%		-2.0%				
Operating Expenses		0		- P		-				
General & administrative	\$	2,751	\$	2,406	\$	344		Q2'18 Includes core operating expenses for ADG's operations		
Selling		635		608	(28)	Additional selling efforts		
Research and development		410		219		191		R&D activities in connection with the forktruck project		
fotal Operating Expenses	3	3,796	2	3,232	3	563	17.4%			
Net loss/Comprehensive loss		(754)		(518)		(236)		Additional R&D and selling expenses account for this difference		
Adjusted EBITDA (see reconciliation)	\$	(330)	S	64	\$	(394)		See detailed reconciliation		
rong Q2 revenu growth	Je						ntly s marg	trong G&A increase from investments in ADG and R&D		

Contact Information





Energy Efficiency Reimagined

Company Information

Tecogen, Inc. 45 First Ave Waltham, MA 02451 NASDAQ: TGEN

www.tecogen.com

Contact

Benjamin Locke, CEO 781.466.6402 Benjamin.Locke@Tecogen.com

John Hatsopoulos, Chairman Emeritus 781.622.1120 John.Hatsopoulos@Tecogen.com

Appendix



3 N	lanagement	team
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- Board of Directors
- Detailed financial information
- Cogeneration InVerde e+ data
- Cogeneration savings case study
- Contract Con
- Indoor agriculture
- Ilios water heater data
- Ultera emission technology diagram
- $\ensuremath{\mathfrak{D}}$ Emission reduction comparison chart
- Standby generator emissions test results
- AVL car emissions test results
- Fork truck emissions test results

Tecogen Inc Company Information

NASDAQ Ticker	TGEN					
Recent Stock Price	~\$3.15/sh					
52-week Range	\$2.30 - \$4.00/sh					
Shares Outstanding (06/30/18)	24.82 million					
Market Capitalization	~\$77 million					
Ownership of Directors, Officers, and their family trusts (06/30/18)	19.6%					
Total Assets (06/30/18)	\$51.5 million					
Membership: Russell Microcap® Index						
	40					

Management Team



Benjamin Locke

Chief Executive Officer

- Joined company as general manager in 2013
- Director of Business Development at Metabolix from 2001 to 2013
- Previously served as Vice President of Research at Innovative Imaging Systems
- Responsible for Tecogen growth and profitability

Robert Panora

President, COO

- General Manager of Tecogen's product group since 1990
- Manager of Product Development, Engineering, and Operations since 1984

Bonnie Brown

Chief Accounting Officer

- CFO of American DG Energy from 2015 to merger
- Previously CFO of Tecogen from 2007 to 2014
- Joined Tecogen in 2005 as Controller
- Partner at Sullivan, Bille, PC, a regional accounting firm prior to joining Tecogen

Jack Whiting

General Counsel

- Prior to joining Tecogen in 2018, was VP, General Counsel & Secretary of GeNO LLC (2012-2017), Levitronix LLC (2009-2011), and American Renal Associates (2002-2008)
- Associate General Counsel of Thermo Electron from 1996 to 2002

Board of Directors

Tecogen :

Angelina Galiteva Director, Board Chairwoman

- Chair of the Company since 2005
- Founder and Chair of the Board for the Renewables 100 Policy Institute, a nonprofit entity dedicated to the global advancement of renewable energy solutions since 2008
- Chairperson at the World Council for Renewable Energy and Board member of the Governors of the California ISO

Ahmed Ghoniem

- Company Director since 2008
- Ronald C. Crane Professor of Mechanical Engineering at MIT
- Director of the Center for 21st Century Energy and Head of Energy Science and Engineering at MIT
- Associate Fellow of the American Institute of Aeronautics and Astronautics

Charles Maxwell Director, Chair of Audit Committee

- Company Director since 2001
- 40 years of energy sector specific experience with major oil companies and investment banking firms
- Former Senior Energy Analyst with Weeden & Co.
- Board Chairman of American DG Energy, Inc.

Keith Davidson

- Company Director since 2016
- President of DE Solutions, a consulting and engineering firm serving the distributed energy markets
- Former Director of the Gas Research Institute and past President of the American Cogeneration Association
- 25 years of experience in energy and environmental technology development and implementation

Deanna Peterson Director

- Company Director since 2017
- Chief Business Officer of AVROBIO since 2016
- Vice President of Business Development at Shire Pharmaceuticals from 2009 to 2015
- Led development, priorization and execution of Shire's overall corporate and business development strategies

Benjamin Locke

Company Director since 2018

Director

- Joined company as general manager in 2013
- Director of Business Development at Metabolix from 2001 to 2013
- Former Vice President of Research at Innovative Imaging Systems
- Responsible for Tecogen growth and profitability

John Hatsopoulos Advisor to the board

- Chairmain Emeritus, Retired CEO and Director of the Company organization in 2000 to 2018
- Co-Founder for Thermo Electron Corp., now Thermo Fisher Scientific (NYSE: TMO)
- As Thermo Electron CFO, grew company from a market capitalization of ~\$100 million in 1980 to over \$2.5 billion

2Q '18 Financial Metrics: Revenues, Margins, Growth

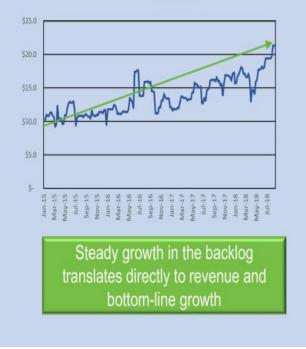


- Four diverse revenue streams providing 11.4% growth year over year
 - Product gross margin grew to 39.9%, showing 8% improvement
 - Long term service contracts provide steady cash flow
 - Turnkey installation included in service operations facilitates both product and service revenue
 - Energy production revenue from ADGE sites provided \$1.5 million of stable and reliable cash flow with gross margin of 44.3%
- Overall gross margin of 37.4%
- Total revenue growth on a T4Q basis of 33%

	Qu	iarter End	led Ju			
\$ in thousands		2018		2017	YoY Growth	% of Total Rev
Revenue						
Cogeneration	\$	1,289	\$	1,838	-29.9%	15.2%
Chiller		1,195		1,278	-6.5%	14.1%
Total Product Revenue		2,484		3,116	-20.3%	29.4%
Service Contracts and Parts		2,165		2,223	-2.6%	25.6%
Installation Services		2,297		1,477	55.5%	27.2%
Total Service Revenue		4,461		3,700	20.6%	52.8%
Energy Production	8	1,508		774	94.8%	17.8%
Total Revenue	\$	8,453	S	7,591	11.4%	100.0%
Cost of Sales						
Products	\$	1,492	S	1,966	-24.1%	
Services		2,962		2,307	28.4%	
Energy Production		840		331	154.0%	
Total Cost of Sales	\$	5,294	S	4,604	15.0%	
Gross Profit	\$	3,160	s	2,987	5.8%	37.4%
Net loss attributable to Tecogen Inc.	\$	(754)	\$	(294)		
Net loss to 2017 Comprehensive loss	\$	(754)	\$	(518)	\$ (236)	
Gross Margin	-					
Products		39.9%		36.9%		
Services	33.6%		1	37.6%		
Aggregate Products and Services		35.9%		37.3%		
Energy Production	4	4.3%	(57.3%		
Overall		37.4%		39.3%		

Consistent Financial Progress





Weekly Backlog Data: Product and Installation Services \$ Millions

ADJUSTED EBITDA* 2Q '18 Compared to 2Q '17

Adjusted EBITDA	2Q'18	2Q'17	
Non-GAAP financial disclosure	\$ (754,350)	\$ (293,540)	
Net loss attributable to Tecogen Inc. Interest & other expense, net	64.014	30.685	
Income tax expense	38,864	-	
Depreciation & amortization, net	187,069	178,595	
EBITDA	(464,403)	(84,260)	
Stock based compensation	38,062	48,842	
Merger related expenses	96,800	99,773	
Adjusted EBITDA	\$ (329,541)	\$ 64,355	

*Adjusted EBITDA is defined as net income (loss) attributable to Tecogen Inc, adjusted for interest, depreciation and amortization, stock based compensation expense and one-time merger related expenses.

Consistent Financial Progress





InVerde e+ Data

Best in class efficiency: 33% electrical, 94% overall (LHV)

- Ideal for markets with commercial electric rates over \$0.12/kWh
- Variable speed operation from 10kW to 125 kW with superior part-load efficiency
- Fully scalable to multi-MW system
- Cloud-based real-time performance monitoring
- Indoor and outdoor installation
- Dimensions (indoor 7'6"x4'0"x5'9" / outdoor 7'10"x4'11"x6'4")
- Weight (indoor 4,300 lbs / outdoor 4,800 lbs)
- Acoustic Level: 69 dBa @ 20'
- ♥ Operating Temperature Range: -4° to 104° F (-20° to 40° C)

Smart Inverter Technology

- UL 1741 and UL 2200 certified
- Unique CERTS-Microgrid capability enables grid-independent operation
- Only inverter-based CHP system that meets NFPA's Type 10 Emergency Power Supply System rapid blackstart standard
- Demand Response capable for automatic dispatching



Tecogen:

Energy savings can pay back initial investment in as few as 2-5 years

Cogeneration Case Study



\$15,000 Location: 205 West End Ave, New York City \$12,000 What: Two InVerde's that went into service in \$9,000 April, 2016 \$6,000 Cumulative Savings: \$300 thousand over first 24 \$3,000 months of operation \$0 Expected Payback Period: 4 to 6 years before 6m/ Oct NYSERDA rebate Total Electric Generation: 2,219 MW-Hours 28.0% Average Electrical Efficiency: 27.1% 27.5% Total Efficiency: 63.3% with 51.5% of captured 27.0% heat utilized 26.5% Source of Operational Data: NYSERDA DG Integrated Data System 26.0% 25.5%



Tecochill Data



Only natural gas engine driven chiller available

- Widely deployed across North America
- Utilizes less than 1% of the electricity of competing electric chillers, which can be supplied by small retail generator (<3kW)</p>
- Climinates exposure to on-peak electric demand charges
- Cloud-based real-time performance monitoring and system control
- Variable engine speed operation for excellent part load performance and longer life

	RT Series	STx Series	DTx Series
Cooling Capacity (tons)	50	150-200	300-400
Dimensions			
Length	18'4"	13'10"	14'3"
Height	7'11"	4'4"	7'0"
Width	5'6"	6'9"	7'7"
Operational Weight (lbs)	8,300	11,750	23,650





Indoor Agriculture



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Rapidly growing market poised for exponential growth

- C To grow 5x over five years according to Agrilyst
- Cannabis is primary near-term driver
- Leafy greens, herbs, and tomatoes are also attracting capital
- Typically located near urban centers
- Often have older infrastructure and higher electricity rates
- Tecochill chillers virtually eliminate need to upgrade electrical infrastructure
- Removes heat generated by lighting and dehumidifies the air
- Virtually pure carbon dioxide exhaust can be utilized to help speed plant growth



Tecochill natural gas powered chillers provide a unique value proposition for indoor farming

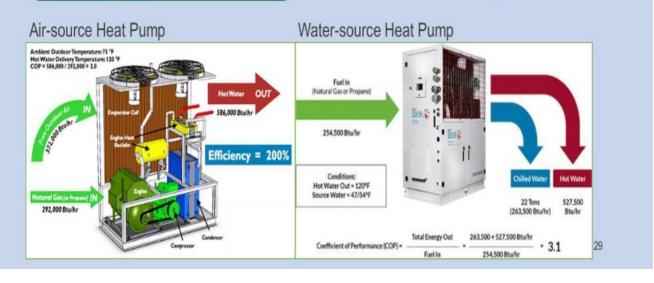
llios Data



World's most efficient water heater

- 2-3x the efficiency of a conventional boiler
- Can generate 15 to 25 tons of free cooling while producing hot water
- Dimensions: 5'x3'x6'
- Weight: 3,200 lbs

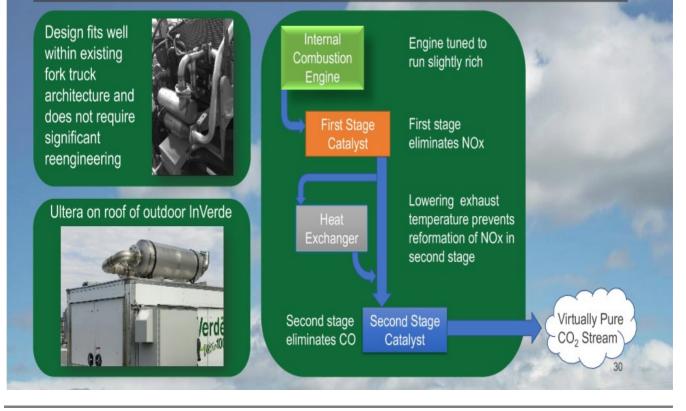
High Efficiency Water Heater



Ultera Emission Technology

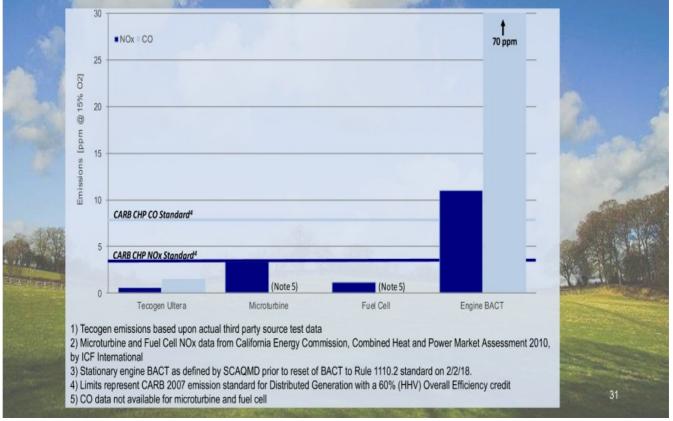
Fuel Cell Slayer: Enables internal combustion engine to achieve emissions similar to a fuel cell

Tecogen:



Stationary Emissions Reduction Comparison



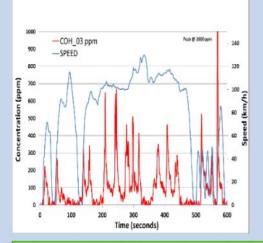


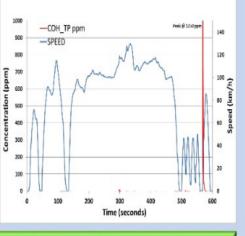
AVL Automotive Emissions Test Results



Ultera Reduction of CO Concentration - US06 Cycle

Standard Vehicle Emission System





With the addition of the Ultera System

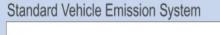
Graphs present the reduction of measured CO concentration where CO concentration (ppm) is represented by the red line and the vehicle speed (in km/h) is represented by the blue line and depicts patterns of acceleration and deceleration. CO is nearly eliminated by the Ultera System

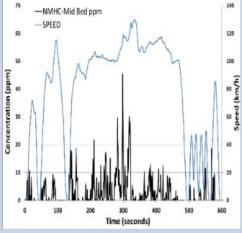
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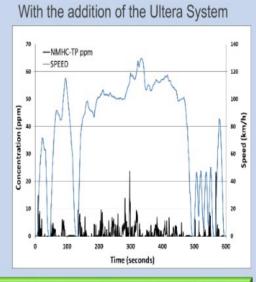
AVL Automotive Emissions Test Results



Ultera Reduction of NMHC Concentration - US06 Cycle







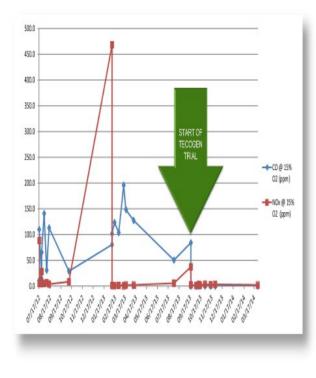
Graphs present the reduction of NMHC (non-Methane hydrocarbons) where NMHC concentration (ppm) is represented by the black line and the vehicle speed (in km/h) is represented by the blue line and depicts patterns of acceleration and deceleration.

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Stand-By Generator Emissions Test Results



Ultera Performance on Caterpillar 15 Liter Natural Gas Generator



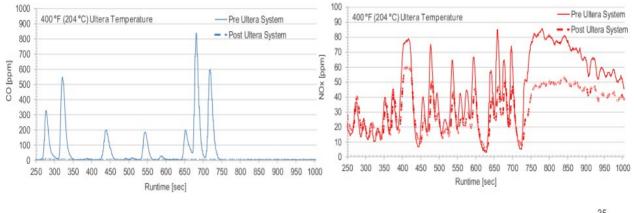


Forklift Truck Emissions Test Results



Heavy Lift Test: Exceptional Results

- 99% CO reduction
- 58% THC reduction
- 24% NOx reduction



Forklift Truck Emissions Test Results



Low NOx Tuning Test (low loading)

